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Top 21 Sales Interview Questions

1. What role do social networking sites play in the field of sales?
2. What makes you a good sales manager?
3. Is there anything you dislike about sales?
4. What is the best way to establish a relationship with the prospects?
5. Do you have any recommendations on how our company can improve?
6. Are you comfortable working in data analysis?
7. Name some skills that are essential for one to possess being a sales representative.
8. How do you stay current on your target market?
9. Do you have any questions for us?
10. What is the first thing that you would do when the sales are bearish?
11. Are you aware about your responsibilities for this position?
12. Is there any blog or book that you are currently reading related to this field?
13. Did you learn any technical sales tool so far?
14. Tell me about a time you had to deal with criticism.
15. How would you sell a book to me?
16. What are the three attributes to your success?
17. How would you rate your communication skills?
18. How many projects have you led in your previous job?
19. What interests you most about this position?
20. How would you motivate your sales team?
21. Are you willing to take the challenges ahead?

Source and more details: <https://prepmycareer.com/sales-interview-questions-answers/>