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Top 21 Engagement Manager Interview Questions

- 1) Please introduce yourself.
- 2) What did you choose this career?
- 3) Why did you apply for a role in this company?
- 4) If a client says no to a deal, how would you convince him for the same?
- 5) What would your approach be in convincing a client to renew their expired plans with us?
- 6) How will you engage a new client?
- 7) What is your approach to maintaining client relationships?
- 8) Do you have prior experience with any CRM software?
- 9) Do you have experience in team building and training?
- 10) How do you expect to spend a day working as an Engagement Manager?
- 11) How will you convince a client to shift from free to paid services?



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- 12) How will you prioritize which client to contact first?
- 13) How will you solve client grievances?
- 14) How will you meet deadlines when given the task of handling multiple clients?
- 15) Which engagement techniques do you follow to maintain healthy client relationships?
- 16) How do you engage potential clients?
- 17) As an engagement manager, you will have to work with challenging clients. How will you handle it?
- 18) Have you ever made a mistake that cost the loss of a client?
- 19) What did you learn from your previous mistake?
- 20) What sets you apart from other candidates who are as experienced and qualified as you are?
- 21) Do you have any questions to ask?

Source and more details: <https://prepmycareer.com/engagement-manager-interview-questions-ianswers/>