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Top 21 Branch Manager Interview Questions

- 1)What are the various monetary policy instruments that lay a deep impact upon the working of a financial institution?
- 2)What is strategic lending? Is it different from the traditional lending?
- 3)What is the difference between m. C. L. R and base rate?
- 4)Describe about a time when you showed commitment at your workplace?
- 5)Are you aware of the common financial software used in the banking and finance industry? If yes, please share at least three of them.
- 6)What are the different sales goals of a branch manager?
- 7)What is your understanding of the warehouse receipt financing?
- 8)Assume that you received a loan application from a corporate that has an impeccable credit history but has presented you with window dressed financial statements. How would you react?
- 9)What are the various qualities that a bank manager must possess?



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- 10) What is your understanding of the n. P. A? How could you reduce it?
- 11) There are various deposit instruments on which banks are required to pay a higher interest rate, especially deposit schemes meant for seniors. Don't you think this must be avoided as it leads to severe financial burden on the company finances?
- 12) What do you mean by debt factoring? What are the various business risks associated with it?
- 13) The diversity in the workforce makes it tough for the employees to operate without conflicts and disputes. Comment on this statement.
- 14) What are the consequences of extending majority of business loans to a single business organization?
- 15) As a branch manager you will be responsible for performing multiple tasks. All of these tasks have fixed deadlines and need to be timely submitted. How do you ensure a timely delivery?
- 16) What are your salary expectations?
- 17) The legacy of our institution lies in the efforts of our talented employees. Thus, we only hire human resources that are special and have something unique in them. What can you offer us that someone else cannot?



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18) Branch managers have to often deal with the customers and different clients of the bank. When done on a daily basis it can lead to stress and anxiety. How do you handle this situation?

19) We are in the business for the past three decades and have seen several ups and downs. We have survived every situation owing to our “quality” processes. How do you interpret the term “quality”?

20) When can you start working with us?

21) Do you have any questions for us?

Source and more details: <https://prepmycareer.Com/branch-manager-interview-questions/>