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Top 21 Buyer Interview Questions

- 1) A company must always follow an appropriate inventory ordering system. Comment on this statement.
- 2) A buyer should always look out to maintain excellent professional relationship with the vendors. Can you explain some benefits of this?
- 3) Describe about a situation in which you purchased more quantities of any product than what was mentioned in the purchase requisition slip.
- 4) Suppose our company requires you to purchase a few items in bulk. What is the best method to fulfill company's requirement?
- 5) There have been cases when a buyer was lured by the major vendors of the company to approve their high selling prices, ultimately leading to a direct loss to the company. How will you protect yourself from indulging in such an unethical activity?
- 6) We always encourage our buyers to consistently research the market for innovation and upgradation. Please share the advantages of conducting such a market research?
- 7) What is an item rate tender? How it differs from a composite rate tender?
- 8) What do you mean by inventory forecasting? Can you share, how you do it?



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- 9) How will you form a strong bond and relationship with the existing vendors of the company?
- 10) As a buyer you will be required to visit showrooms and warehouses of several vendors. This translates into consistent travelling, often to far flung areas. How comfortable are you in this?
- 11) Name the three best inventory management software.
- 12) Summarize your job profile into three short points.
- 13) What are some best qualities that every buyer must possess?
- 14) There are always times when corporate employees fail to deliver as per the expectations. This failure crushes their confidence and makes them lethargic as well as non-productive. How do you handle this situation?
- 15) I can see from your resume that you have been associated with several companies. Can you describe your best and worst senior?
- 16) Purchasing agents have to perform several business tasks in a single day. All these tasks usually have a deadline attached to them. Can you share your prioritization technique?
- 17) What motivates you to work as a buyer for a corporate player?
- 18) This job requires a lot of research and travelling besides establishing professional vendor relationships. When done for a



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long time, this can lead to stress and anxiety. How do you manage this issue?

19) There are several companies in need of buyers for their organizations. What prompted you to apply with us?

20) What are your salary expectations?

21) Do you have any questions for us?

Source and more details: <https://prepmycareer.Com/buyer-interview-questions/>